

Regular Meeting of the Board of Directors of the Connecticut Lottery Corporation

Held on

Thursday, October 9, 2025 at 12:00 p.m.

at the

Connecticut Lottery Corporation 15 Sterling Drive

Wallingford, Connecticut 06492

<u>Board Members Present</u>: Robert Simmelkjaer, Board Chair; Michael Cicchetti; Douglas Dalena;

Matthew Daskal; Steven Ezzes; James Heckman (joined at 12:09 p.m.);

Jerald Lentini and Andrew Meehan (all via teleconference).

Staff Members Present: Frank Suarez, President & CEO; Melissa Durso; Lauren Perrotti; Jodi

Ganzer; Catherine Martorella; Jeevan Vittal; Andrew Walter; Diane

Geary; Steve Wagner; and Annmarie Daigle.

I. Welcome:

Chair Simmelkjaer welcomed the Board Members and called the meeting to order at 12:02 p.m.

II. Approval of August 14, 2025 Board Meeting Minutes:

On a motion by Mr. Cicchetti and seconded by Mr. Dalena, the minutes of the August 14, 2025 Board Meeting were approved, with Mr. Meehan abstaining as he was not in attendance.

III. Lottery Reports:

a. Financial Report:

Ms. Martorella provided the Financial Report, noting that total lottery sales for period ended August 31, 2025 were \$226.7 million, slightly ahead of budget. Commissions to retailers totaled \$12.6 million and \$61.7 million was transferred to the general fund. Sports betting ended the two-month period with \$71.7 million in handle, significantly ahead of budget. CLC paid \$175,000 in excise tax and \$864,000 in sports wagering tax went to the general fund for the period.

b. Marketing Report:

Mr. Suarez provided the Marketing report, noting that through August 31 scratch games are down 3.0%, mostly in the \$20 category; and draw games are up 14.1% with Powerball jackpots helping the draw portfolio. He then discussed the First Tuesday campaign and CLC's initiatives to issue new scratch games every first Tuesday of the month. He noted that the Powerball Double Play enhancement is launching in November and allows players to add on Double Play for an extra \$1 playing the same set of numbers in the main Powerball drawing for a chance to win \$10 million.

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c. <u>President's Report</u>:

Mr. Suarez provided the President's Report, first asking Mr. Walter to provide a report on Sports Betting. Mr. Walter shared that CLC launched sports betting at the Wallingford headquarters a couple of weeks ago and will have a small opening ceremony mid-month. He also stated that construction at PeoplesBank Arena in Hartford continues with the sportsbook remaining open. We passed \$1.0 million in claims at Total Mortgage Arena this week.

Mr. Suarez continued with the President's Report noting that staff has been working diligently since launching the Strategic Plan back in the spring. We are moving forward with new ilottery player acquisition; the website redesign and ensuring its accessibility; the loyalty program; retail sports betting here at headquarters; adding lottery sales at Winners locations; as well as creating a customer service group.

IV. Committee Reports:

a. Legislative & Games Committee:

Ms. Durso noted that the Legislative & Games Committee met today, just prior to the Board meeting for the purpose of reviewing and approving the Millionaire for Life game rules. The full Board will vote on this, based on the Committee's recommendation later in the meeting.

V. Executive Session:

On a motion by Mr. Lentini and seconded by Mr. Dalena, the Board moved to Executive Session at 12:38 p.m. to discuss:

a. Regulatory Update

Mr. Suarez, Ms. Durso, Ms. Ganzer and Ms. Perrotti remained present Executive Session.

VI. New Business:

a. Discussion and Action, if any, on items discussed during Executive Session:

Upon returning to public session at 12:51 p.m., Chair Simmelkjaer noted that no votes or actions were taken while in Executive Session.

b. Review and Possible Action: Millionaire for Life Game Rules:

Ms. Durso provided an overview of the Millionaire for Life game, noting that it is a new multi-state draw game operated under a joint agreement among participating lotteries. Players choose five numbers from 1 to 58 and one number from 1 to 5 with each play costing \$5. There are nine prize levels, including two lifetime annuity prizes. The game is operated under the Multi-State Lottery Association (MUSL) with standard security, validation, and prize claim rules.

On a motion by Mr. Lentini, seconded by Mr. Meehan, and unanimously approved, it was:

Resolved, that after review and due consideration, and based upon the recommendation of the Legislative and Games Committee, the Board of Directors hereby approves the Millionaire for Life game rules and the corresponding Connecticut Amendment as presented, and authorizes the CLC team to make conforming adjustments, if required by final national game specifications, prior to launch.

c. Review of Draft Board Meeting Schedule for 2026:

Ms. Daigle provided an overview of the Draft Schedule of Board Meetings for Calendar Year 2026 which is consistent with previous years, second Thursday on each of the even months. No action was taken; the Board will vote at its December meeting.

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VII. Adjournment:

Mr. Simmelkjaer thanked everyone for attending the meeting.

On a motion by Mr. Lentini, seconded by Mr. Heckman, and unanimously approved, the meeting adjourned at 12:56 p.m.

Respectfully Submitted,

Melissa Durso Corporation Secretary

CT Lottery Corporation